



## EDIFY AND SUBSIDIARIES

Consolidated Financial Statements  
With Independent Auditors' Report

September 30, 2024 and 2023

# EDIFY AND SUBSIDIARIES

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## INDEPENDENT AUDITORS' REPORT

Board of Directors  
Edify and Subsidiaries  
San Diego, California

### ***Opinion***

We have audited the accompanying consolidated financial statements of Edify and Subsidiaries, which comprise the consolidated statements of financial position as of September 30, 2024 and 2023, and the related consolidated statements of activities, functional expenses, and cash flows for the years then ended, and the related notes to the consolidated financial statements.

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the financial position of Edify and Subsidiaries as of September 30, 2024 and 2023, and the changes in its net assets and cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

### ***Basis for Opinion***

We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Our responsibilities under those standards are further described in the *Auditors' Responsibilities for the Audit of the Consolidated Financial Statements* section of our report. We are required to be independent of Edify and Subsidiaries and to meet our other ethical responsibilities in accordance with the relevant ethical requirements relating to our audits. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

### ***Management's Responsibility for the Consolidated Financial Statements***

Management is responsible for the preparation and fair presentation of these consolidated financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the consolidated financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about Edify and Subsidiaries' ability to continue as a going concern within one year after the date that the consolidated financial statements are available to be issued.

Board of Directors  
Edify and Subsidiaries  
San Diego, California

***Auditors' Responsibilities for the Audit of the Consolidated Financial Statements***

Our objectives are to obtain reasonable assurance about whether the consolidated financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditors' report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with generally accepted auditing standards will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the consolidated financial statements.

In performing an audit in accordance with generally accepted auditing standards, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the consolidated financial statements, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the amounts and disclosures in the consolidated financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of Edify and Subsidiaries' internal control. Accordingly, no such opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the consolidated financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about Edify and Subsidiaries' ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control related matters that we identified during the audit.

*Capin Crouse LLP*

San Diego, California  
December 3, 2024

# EDIFY AND SUBSIDIARIES

## Consolidated Statements of Financial Position

	September 30,	
	2024	2023
<b>ASSETS:</b>		
Current assets:		
Cash and cash equivalents	\$ 1,054,669	\$ 1,338,086
Investments	1,491,014	1,876,000
Restricted cash from donations	693,503	532,083
Prepays and other assets	377,558	401,552
	3,616,744	4,147,721
Board designated reserve	3,769,785	3,395,787
Operating lease–right-of-use assets	89,746	73,399
Equipment and software–at cost, net	48,801	84,687
	\$ 7,525,076	\$ 7,701,594
<b>Total Assets</b>	<b>\$ 7,525,076</b>	<b>\$ 7,701,594</b>
<b>LIABILITIES AND NET ASSETS:</b>		
Current liabilities:		
Accounts payable and other liabilities	\$ 456,798	\$ 377,165
Operating lease liabilities	52,943	26,422
Deferred revenue	-	6,650
	509,741	410,237
<b>Total liabilities</b>	509,741	410,237
Net assets:		
Without donor restrictions:		
Undesignated	2,552,047	\$3,363,487
Board designated reserve	3,769,785	3,395,787
	6,321,832	6,759,274
With donor restrictions	693,503	532,083
<b>Total net assets</b>	<b>\$7,015,335</b>	<b>7,291,357</b>
<b>Total Liabilities and Net Assets</b>	<b>\$ 7,525,076</b>	<b>\$ 7,701,594</b>

See notes to consolidated financial statements

## EDIFY AND SUBSIDIARIES

### Consolidated Statements of Activities

	Year Ended September 30,					
	2024			2023		
	Without Donor Restrictions	With Donor Restrictions	Total	Without Donor Restrictions	With Donor Restrictions	Total
<b>SUPPORT AND REVENUE:</b>						
Contributions	\$ 11,543,348	\$ 2,297,370	\$ 13,840,718	\$ 10,160,107	\$ 2,635,723	\$ 12,795,830
Interest income	241,122	-	241,122	96,263	-	96,263
Contribution of nonfinancial assets	35,451	-	35,451	10,042	-	10,042
Other income	402,973	-	402,973	128,359	-	128,359
	12,222,894	2,297,370	14,520,264	10,394,771	2,635,723	13,030,494
Release of net assets from donor restrictions	2,135,950	(2,135,950)	-	2,778,491	(2,778,491)	-
<b>Total Support and Revenue</b>	14,358,844	161,420	14,520,264	13,173,262	(142,768)	13,030,494
<b>EXPENSES:</b>						
Program services	11,580,510	-	11,580,510	10,183,235	-	10,183,235
Supporting activities:						
General and administrative	950,520	-	950,520	894,439	-	894,439
Fundraising	2,265,256	-	2,265,256	1,652,961	-	1,652,961
<b>Total Expenses</b>	14,796,286	-	14,796,286	12,730,635	-	12,730,635
Change in Net Assets	(437,442)	161,420	(276,022)	442,627	(142,768)	299,859
Net Assets, Beginning of Year	6,759,275	532,082	7,291,357	6,316,648	674,850	6,991,498
Net Assets, End of Year	\$ 6,321,833	\$ 693,502	\$ 7,015,335	\$ 6,759,275	\$ 532,082	\$ 7,291,357

See notes to consolidated financial statements

**EDIFY  
AND SUBSIDIARIES**

**Consolidated Statements of Functional Expenses**

	Year Ended September 30,								
	2024				2023				
	Program Activities	Supporting Activities: Management and General		Fundraising	Total	Program Activities	Supporting Activities: Management and General		Fundraising
International salaries and benefits	\$ 3,461,827	\$ 15,950	\$ 7,979	\$ 3,485,756	\$ 2,626,506	\$ 13,830	\$ 6,915	\$ 2,647,250	
U.S. salaries and benefits	1,170,860	584,753	1,447,672	3,203,285	1,292,815	426,737	1,183,302	2,902,855	
School leader and teacher training	2,778,486	-	-	2,778,486	2,336,324	-	3,588	2,339,912	
Travel	1,273,151	67,735	593,929	1,934,815	1,013,823	49,363	297,622	1,360,807	
Grants for revolving loans	1,305,834	-	-	1,305,834	1,825,568	-	-	1,825,568	
Office, occupancy, and supplies	938,895	140,987	97,821	1,177,703	757,062	243,638	90,078	1,090,778	
Services and professional fees	627,478	141,094	102,408	870,981	300,183	160,871	56,008	517,062	
Depreciation	23,979	-	15,448	39,427	30,954	-	15,448	46,402	
<b>Total Expenses</b>	<b><u>\$ 11,580,511</u></b>	<b><u>\$ 950,520</u></b>	<b><u>\$ 2,265,256</u></b>	<b><u>\$ 14,796,286</u></b>	<b><u>\$ 10,183,235</u></b>	<b><u>\$ 894,439</u></b>	<b><u>\$ 1,652,961</u></b>	<b><u>\$ 12,730,635</u></b>	

See notes to consolidated financial statements

**EDIFY  
AND SUBSIDIARIES**

**Consolidated Statements of Cash Flows**

	Year Ended September 30,	
	2024	2023
<b>CASH FLOWS FROM OPERATING ACTIVITIES:</b>		
Change in net assets	\$ (276,022)	\$ 299,859
Adjustments to reconcile change in net assets to net cash provided (used) by operating activities:		
Depreciation	39,427	46,402
Accretion of discount on debt securities	(45,317)	(26,206)
Unrealized (gain) or loss on investments	(7,683)	2,217
Non-cash lease expense	10,174	-
Non-cash effect of change in accounting principle	-	(46,977)
Net change in:		
Prepays and other assets	2,212	(47,673)
Accounts payable	79,633	(15,320)
Accrued interest receivable	21,782	(18,809)
Deferred revenue	(6,650)	6,650
Net Cash Provided (Used) by Operating Activities	(182,444)	200,143
<b>CASH FLOWS FROM INVESTING ACTIVITIES:</b>		
Purchases of investments	(4,670,339)	(6,104,493)
Proceeds from sale and maturity of investments	4,745,000	850,000
Purchase of equipment and software	(3,540)	-
Net Cash Provided (Used) by Investing Activities	71,121	(5,254,493)
Change in Cash and Cash Equivalents	(111,323)	(5,054,350)
Cash and Cash Equivalents, Beginning of Year	1,871,982	6,926,332
Cash and Cash Equivalents, End of Year	1,760,659	\$ 1,871,982
<b>SUMMARY OF CASH AND CASH EQUIVALENTS:</b>		
Cash and cash equivalents	\$ 1,054,669	\$ 1,338,086
Restricted cash from donations	693,503	532,083
Cash held in board designated reserve	12,487	1,813
	\$ 1,760,659	\$ 1,871,982
<b>SUPPLEMENTAL DISCLOSURE AND NON-CASH TRANSACTIONS:</b>		
Right-of-use assets obtained in exchange for operating lease obligations	\$ 64,087	\$ 25,107

See notes to consolidated financial statements



# **EDIFY AND SUBSIDIARIES**

## **Notes to Consolidated Financial Statements**

September 30, 2024 and 2023

1. NATURE OF ORGANIZATION:

Edify was incorporated in 2009 in California as a not-for-profit organization that is exempt from income taxes under Section 501(c)(3) of the Internal Revenue Code (IRC) and comparable state laws. However, Edify is subject to federal income tax on any unrelated business taxable income. In addition, Edify is not classified as a private foundation within the meaning of Section 509(a) of the IRC. The primary source of revenue for Edify is contributions which are tax-deductible for income tax purposes.

Edify is a religious organization dedicated to bringing Jesus Christ to children through Christian character development and provision of an excellent academic education, and to bringing children, parents, teachers, and donors to Christ. Edify's activities are undertaken throughout the United States and eight international entities in Ghana, Rwanda, Liberia, Uganda, Burkina Faso, Sierra Leone, Ethiopia, and the Dominican Republic. Edify also operates under partnership agreements in other countries. Edify Ghana, Edify Liberia, Edify Rwanda, Edify Uganda, Edify Burkina Faso, Edify Sierra Leone, Edify Ethiopia, and Edify Dominican Republic are controlled foreign subsidiaries formed in their respective regions. All of the international entities act as branches of Edify. Edify, Edify Ghana, Edify Liberia, Edify Rwanda, Edify Uganda, Edify Burkina Faso, Edify Sierra Leone, Edify Ethiopia, and Edify Dominican Republic are collectively referred to as Edify in these consolidated financial statements.

Edify is focusing on delivering three key resources to help Christian education entrepreneurs in developing countries lift their communities out of poverty:

1. Training to equip school leaders to develop sustainable Christ-centered schools
2. Loan Capital to expand and improve school facilities
3. Education Technology to enhance learning outcomes and employability

### PRINCIPLES OF CONSOLIDATION

Accounting principles generally accepted in the United States of America (US GAAP) requires that if an entity has a controlling financial interest or an economic interest in an organization and control through a majority voting interest in its board, the organization must be consolidated. Due to meeting the consolidation requirements under US GAAP, the following organizations have been consolidated: Edify Ghana, Edify Liberia, Edify Rwanda, Edify Uganda, Edify Burkina Faso, Edify Sierra Leone, Edify Ethiopia, and Edify Dominican Republic. The consolidated financial statements of Edify include the balances of all the aforementioned organizations. All significant intercompany balances and transactions have been eliminated.

2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES:

The consolidated financial statements for Edify have been prepared on the accrual basis of accounting in accordance with accounting principles generally accepted in the United States of America. A summary of significant accounting policies followed are described below to enhance the usefulness of the consolidated financial statements to the reader.

# **EDIFY AND SUBSIDIARIES**

## **Notes to Consolidated Financial Statements**

September 30, 2024 and 2023

### **2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES, continued:**

#### **CASH AND CASH EQUIVALENTS, RESTRICTED CASH FROM DONATIONS, AND BOARD DESIGNATED RESERVE**

For consolidated statements of financial position and cash flow purposes, cash and cash equivalents include cash on hand, cash on deposit, money market accounts, and certificates of deposit with an original maturity of 90 days or less. These accounts may, at times, exceed federally insured limits. Edify has not experienced any losses in such accounts. At September 30, 2024 and 2023, Edify's cash balances exceeded federally insured limits by approximately \$4,591,000 and \$3,553,000, respectively. In addition, Edify maintains its cash in bank deposit and money market accounts that are insured by Securities Investor Protection Corporation (SIPC), which insures an additional \$500,000 of deposits as of September 30, 2024 and 2023.

Edify keeps a separate bank account for all contributions with donor restrictions. See Note 8 for more information.

#### **INVESTMENTS**

Investments consist of money market funds, fixed income US treasuries, and certificates of deposit. Money markets and fixed income US treasuries are reported at fair value based on quoted market prices in active markets for identical assets, which is Level 1 of the fair value hierarchy. Certificates of deposit are recorded at cost plus accrued interest. Unrealized gains and losses are included in the change in net assets. Donated securities are recorded at fair value on the date of the gift and thereafter carried in accordance with the above provision.

#### **OPERATING LEASE RIGHT-OF-USE ASSETS AND OBLIGATIONS**

Some of Edify's contracts contain the right to control the use of property or assets and are therefore considered leases. Edify records the right-of-use assets and lease obligations on the consolidated statements of financial position for the rights and obligations created by leases with initial terms of more than twelve months. Edify has elected not to separate lease and non-lease components.

#### **EQUIPMENT AND SOFTWARE**

Expenditures over \$3,000 for equipment are capitalized at cost. Depreciation is computed on the straight-line method over the estimated useful lives of the assets, which ranges from three to ten years.

# EDIFY AND SUBSIDIARIES

## Notes to Consolidated Financial Statements

September 30, 2024 and 2023

### 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES, continued:

#### NET ASSETS

The consolidated financial statements report amounts by class of net assets:

*Net assets without donor restrictions* are those currently available at the discretion of the board for use in Edify's operations.

*Net assets with donor restriction* are those which are stipulated by donors for specific operating purposes or for specific projects.

All contributions are considered available as without donor restrictions use unless specifically restricted by the donor.

#### PUBLIC SUPPORT, REVENUE, AND EXPENSES

Contributions are recorded when cash or unconditional promises-to-give have been received or when ownership of donated assets are transferred to the ministry. Edify records contributions as net assets with donor restrictions if they are received with donor stipulations that limit their use either through purpose or time restrictions, or both. When donor restrictions expire, that is when the purpose restriction is fulfilled or the time restriction expires, net assets with donor restrictions are reclassified to net assets without donor restrictions and reported in the consolidated statements of activities as release of donor restrictions.

Contributions of nonfinancial assets include donated services, software and technology, and other miscellaneous gifts. Donated services that create or enhance nonfinancial assets or that require specialized skills, are provided by the individuals possessing those skills, and would typically need to be purchased if not provided by donation, are recorded at fair value in the period received in the consolidated statements of activities. Edify receives skilled services by professional educators for training services and accounting services. Fair value estimates for donated services are based on current rates provided by equivalent industry professionals. Software and technology estimates are based on wholesale prices of identical products as provided by donors and retailer's pricing schedules. The fair value is determined by comparison to retail markets for products in like-new condition, adjusted for various costs that may reduce the value of the item. Contributions of nonfinancial assets are used within Edify's program without donor restriction.

Revenue is recorded when earned. Expenses are recorded when incurred in accordance with the accrual basis of accounting. Marketable securities are reported at their fair value and the change in unrealized gains/losses on marketable securities are included in interest income.

# **EDIFY AND SUBSIDIARIES**

## **Notes to Consolidated Financial Statements**

September 30, 2024 and 2023

2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES, continued:

### **FUNCTIONAL ALLOCATION OF EXPENSES**

The costs of providing the various program services and supporting activities have been summarized on a functional basis in the consolidated statements of activities and consolidated statements of functional expenses. International staff, school leader and teacher training, and grants for revolving loans are direct program expenses and not allocated. U.S. salaries and benefits, and depreciation are allocated on the basis of direct expenses and estimated time by department. Travel, services and professional fees are allocated by direct expenses and functional usage. Office, occupancy and supplies are allocated by direct expenses, functional usage, and square footage. Currently, there are no joint costs that have been allocated among program, general and administrative, and fundraising.

### **USE OF ESTIMATES**

The preparation of consolidated financial statements in conformity with accounting principles generally accepted in the United States of America requires that management make estimates and assumptions that affect certain reported amounts and disclosures. Accordingly, actual results could differ from those estimates.

# EDIFY AND SUBSIDIARIES

## Notes to Consolidated Financial Statements

September 30, 2024 and 2023

3. LIQUIDITY AND AVAILABILITY OF RESOURCES:

The following reflects Edify's financial assets as of the date of the consolidated statements of financial position, reduced by amounts not available for general use because of board designation or due to restrictions by donors not expected to be used within one year of the balance sheet date.

	September 30,	
	2024	2023
Financial assets:		
Cash and cash equivalents	\$ 1,054,669	\$ 1,338,086
Investments	1,491,014	1,876,000
Restricted cash from donations	693,503	532,083
Board designated reserve	3,769,785	3,395,787
Accounts receivable (included within prepaids and other assets on the consolidated statements of financial position)	25,589	38,585
Financial assets, at year end	7,034,560	7,180,541
Less those unavailable for general expenditure within one year due to contraction or donor-imposed restrictions		
Restricted by donor with purpose restrictions	(30,243)	(25,913)
Board designated reserve	(3,769,785)	(3,395,787)
	(3,800,028)	(3,421,700)
Financial assets available to meet cash needs for general expenditures within one year	\$ 3,234,532	\$ 3,758,841

Edify has established a board designated cash reserve account in order to help with unanticipated cash flow needs, which the board has the authority to release if needed.

# EDIFY AND SUBSIDIARIES

## Notes to Consolidated Financial Statements

September 30, 2024 and 2023

4. INVESTMENTS:

Investments consist of the following:

	September 30,	
	2024	2023
At fair value:		
Money market	\$ 3,511,957	\$ 2,485,114
U.S. treasuries	1,736,355	1,659,859
At cost:		
Certificates of deposit	-	1,125,000
Non-operating cash	12,487	1,814
	<u>\$ 5,260,799</u>	<u>\$ 5,271,787</u>
Summary of investments at September 30, 2024 and 2023:		
Board designated reserve	\$ 3,769,785	\$ 3,395,787
Investments	1,491,014	1,876,000
	<u>\$ 5,260,799</u>	<u>\$ 5,271,787</u>

As of September 30, 2024 and 2023, Edify records its marketable debt securities at fair value; changes in unrealized gains/losses on securities are included in interest income. Below is a list of investments broken out between the historical cost and the fair value at fiscal year end.

	Cost	Fair Value
Money market	\$ 3,511,957	\$ 3,511,957
U.S. treasuries	1,730,889	1,736,355
	<u>\$ 5,242,846</u>	<u>\$ 5,248,312</u>

# EDIFY AND SUBSIDIARIES

## Notes to Consolidated Financial Statements

September 30, 2024 and 2023

5. FAIR VALUE MEASUREMENTS:

Edify follows the provisions of the Fair Value Measurements and Disclosure topic of the Financial Accounting Standards Board (FASB) Accounting Standards Codification (ASC). These standards establish a fair value hierarchy that prioritizes the inputs to valuation techniques used to measure fair value. This standard provides a consistent definition of fair value, which focuses on an exit price between market participants in an orderly transaction. The standard also prioritizes the use of observable inputs and minimizes the use of unobservable inputs by requiring that observable inputs be used when available.

Observable inputs are inputs that market participants would use in pricing the asset or liability based on market data obtained from independent sources. Unobservable inputs reflect assumptions that market participants would use in pricing the asset or liability based on the best information available in the circumstances. The hierarchy is broken down into three levels based on the transparency of inputs as follows:

**Level 1**—Quoted prices are available in active markets for identical assets or liabilities as of the measurement date. A quoted price for an identical asset or liability in an active market provides the most reliable fair value measurement because it is directly observable to the market.

**Level 2**—Pricing inputs other than quoted prices in active markets, are either directly or indirectly observable as of the measurement date. The nature of these securities includes investments for which quoted prices are available but traded less frequently, and investments that are valued using other securities, the parameters of which can be directly observed.

**Level 3**—Inputs that have little to no pricing observability as of the measurement date. These assets or liabilities are measured using management's best estimate of fair value, where the inputs into the determination of fair value are not observable and require significant management judgment or estimation.

# EDIFY AND SUBSIDIARIES

## Notes to Consolidated Financial Statements

September 30, 2024 and 2023

5. FAIR VALUE MEASUREMENTS, continued:

Inputs are used in applying the various valuation techniques and broadly refer to the assumptions that market participants use to make valuation decisions, including assumptions about risk. Inputs may include price information, volatility statistics, specific and broad credit data, liquidity statistics, and other factors. A financial instrument's level within the fair value hierarchy is based on the lowest level of any input that is significant to the fair value measurement. However, the determination of what constitutes observable data requires significant judgment by Edify. Edify considers observable data to be that market data that is readily available, regularly distributed or updated, reliable and verifiable, not proprietary, and provided by independent sources that are actively involved in the relevant market. The categorization of a financial instrument within the hierarchy is based upon the pricing transparency of the instrument and does not necessarily correspond to Edify's perceived risk of that instrument.

Edify uses appropriate valuation techniques to determine fair value based on inputs available. When available, Edify measures fair value using Level 1 inputs because they generally provide the most reliable evidence of fair value. Level 3 inputs are only used when Level 1 or Level 2 inputs are not available. As of September 30, 2024, Edify had no Level 2 or Level 3 assets or liabilities.

Corporate equities and mutual funds are based on quoted market prices.

Fair values of assets measured on a recurring basis at September 30, 2024, are as follows:

	<u>September 30, 2024</u>	<u>Fair Value Measurements Using:</u>		
		<u>Quoted Prices in Active Markets for Identical Assets (Level 1)</u>	<u>Significant Other Observable Inputs (Level 2)</u>	<u>Significant Unobservable Inputs (Level 3)</u>
Assets				
Investments:				
Money market	\$ 3,511,957	\$ 3,511,957	\$ -	\$ -
U.S. Treasuries	1,736,355	1,736,355	-	-
Total investments subject to fair value	5,248,312	<u>\$ 5,248,312</u>	<u>\$ -</u>	<u>\$ -</u>
Reconciling items held at cost				
Non-operating cash	12,487			
Total investments	<u>\$ 5,260,799</u>			



**EDIFY  
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**Notes to Consolidated Financial Statements**

September 30, 2024 and 2023

5. FAIR VALUE MEASUREMENTS, continued:

Fair values of assets measured on a recurring basis at September 30, 2023, are as follows:

	<u>September 30, 2023</u>	<u>Fair Value Measurements Using:</u>		
		<u>Quoted Prices in Active Markets for Identical Assets (Level 1)</u>	<u>Significant Other Observable Inputs (Level 2)</u>	<u>Significant Unobservable Inputs (Level 3)</u>
Assets				
Investments:				
Money market	\$ 2,485,114	\$ 2,485,114	\$ -	\$ -
U.S. Treasuries	<u>1,659,859</u>	<u>1,659,859</u>	<u>-</u>	<u>-</u>
Total investments subject to fair value	4,144,973	<u>\$ 4,144,973</u>	<u>\$ -</u>	<u>\$ -</u>
Reconciling items held at cost				
Non-operating cash	1,814			
Certificates of deposit	<u>1,125,000</u>			
Total investments	<u>\$ 5,271,787</u>			

# EDIFY AND SUBSIDIARIES

## Notes to Consolidated Financial Statements

September 30, 2024 and 2023

6. OPERATING LEASE–RIGHT OF USE ASSETS AND OBLIGATIONS:

Edify leases office space in the Dominican Republic, Uganda, Liberia, Sierra Leone, Ethiopia, and Ghana under noncancelable operating leases expiring at various times through October 2027 with a final payment being due in January 2027, which is a prepayment for the remainder of the lease term. The discount rate represents the risk-free discount rate using a period comparable with that of the individual lease term on the inception date of the lease.

	September 30,	
	2024	2023
Operating lease right-of-use assets	\$ 89,746	\$ 73,399
Operating lease liabilities	\$ 52,943	\$ 26,422
Operating lease costs	\$ 42,629	\$ 35,545
Weighted-average discount rate	4.52%	2.16%
Weighted-average remaining lease term	2.45 years	3.58 years

Future minimum lease payments required under the operating leases that have an initial or remaining non-cancelable lease term in excess of one year are as follows:

<u>Year ending September 30,</u>	
2025	\$ 20,986
2026	45,027
2027	6,177
	72,190
Less imputed interest	(19,247)
	\$ 52,943

# EDIFY AND SUBSIDIARIES

## Notes to Consolidated Financial Statements

September 30, 2024 and 2023

7. EQUIPMENT AND SOFTWARE:

Equipment and software consists of:

	September 30,	
	2024	2023
Computer equipment and software	\$ 226,967	\$ 282,512
Furniture	28,222	35,491
Less accumulated depreciation	(206,388)	(233,316)
Equipment, net of depreciation	\$ 48,801	\$ 84,687

8. NET ASSETS WITH DONOR RESTRICTIONS:

Donor-restricted funds consist of:

	September 30,	
	2024	2023
Ethiopia designated projects	\$ 213,731	\$ -
Christian Transformation	127,928	90,754
Latin America designated projects	100,000	112,574
Impact assessment tools	68,229	-
Uganda designated projects	66,524	42,175
Education Technology designated projects	51,000	12,036
Panama designated projects	40,000	40,000
Rwanda designated projects	26,090	20,846
Africa designated projects	-	130,537
Liberia designated projects	-	83,160
	\$ 693,502	\$ 532,082

# EDIFY AND SUBSIDIARIES

## Notes to Consolidated Financial Statements

September 30, 2024 and 2023

9. CONTRIBUTION OF NONFINANCIAL ASSETS:

Edify receives donations of professional services, software and technology, and other nonfinancial assets for use in program, fundraising, and management activities.

Contribution of nonfinancial assets recorded within the consolidated statements of activities include:

	Year Ended September 30,	
	2024	2023
Donated services	\$ 32,350	\$ 9,100
Donated software & technology	3,101	492
Other contributed nonfinancial assets	-	450
	<u>\$ 35,451</u>	<u>\$ 10,042</u>

10. GRANTS FOR REVOLVING LOANS:

During the years ended September 30, 2024 and 2023, Edify granted a net total of \$1,305,834 and \$1,825,568 to ministry partners in developing countries who provide small and medium enterprise Christian education loans. In conjunction with these grants, Edify entered into repayment agreements with the intent of holding the partners accountable for using the funds in accordance with the agreed upon terms. Since the primary purpose of these funds is to provide capital for small and medium enterprise lending with more favorable terms than standard lending conditions, the amounts are reported as grants for revolving loans on the consolidated statements of functional expenses and are not reflected as notes receivable on the consolidated statements of financial position.

11. EMPLOYEE BENEFIT PLANS:

Edify provides retirement planning for all regular full-time employees, both US and non-US based. After six months of employment, Edify makes an annual contribution of 2% annual salary. Edify US-based staff members participate in a 403b retirement plan, where contributions are based on employee's W-2 wages. US staff can elect deferrals, which Edify will match up to 4% of gross compensation. Edify's contributions towards US and non-US based retirement planning for the years ended September 30, 2024 and 2023 were \$211,945 and \$158,907, respectively.

# **EDIFY AND SUBSIDIARIES**

## **Notes to Consolidated Financial Statements**

September 30, 2024 and 2023

12. **RELATED PARTY:**

The spouse of Edify's CEO volunteered to lead spiritual retreats and other ministry activities for Edify staff and donors as part of the organization's 360 degrees of transformation initiative. Edify paid travel expenses of \$1,508 and \$5,378 directly related to these activities during the years ended September 2024 and 2023, respectively. Children of the CEO participated in a service capacity at the annual staff conference and a donor vision trip during fiscal year 2024. Edify paid for their expenses related to this activity totaling \$6,066 and \$0 during the years ended September 30, 2024 and 2023, respectively. The daughter of Edify's CEO was paid as a literacy consultant, totaling \$9,851 during the year ending September 30, 2024.

During the years ended September 30, 2024 and 2023, Edify received contributions from the board of directors of \$136,243 and \$108,254, respectively.

13. **CONCENTRATION:**

For the years ended September 30, 2024 and 2023, the top five donors provided approximately 37% and 34% of total revenue, respectively.

14. **SUBSEQUENT EVENTS:**

Subsequent events have been evaluated through December 3, 2024, which is the date the consolidated financial statements were available to be issued.